

# **RESOURCE KIT**

Thanks for joining me for "The Future of Managed Services" presentation at MSPDay 21.

### To view the recording of this session, visit

2021 Global MSP Day — The Future of Managed Services

#### **Further Reading**

- Professional Services Automation. Does my MSP need a PSA?
- A list of Professional Service Automation tools for MSPs
- A List of Powerful Remote Monitoring & Management (RMM) Tools for MSPs
- Why Great Quality Content is Invaluable for IT Companies
- Are you 'Social Selling' yet?
- Common mistakes to avoid when marketing your MSP

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- How to do effective MSP Marketing
- What are the Benefits of Blogging?
- How to Choose an MSP NOC Provider

### **Services**

- The All-In-One Website Service for MSPs Pronto Marketing
- Done for you MSP Marketing MSP Marketing Edge by Paul Green
- Outsourced MSP sales, marketing and digital services MSP Wingman

#### **Books**

- Recommended Books for MSPs
- Helpdesk Habits: Become a helpdesk superhero and make yourself indispensable by Mark Copeman.



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- PSA profitability: The Ultimate guide to choosing, implementing and using a PSA tool for maximum profitability by Chris Timm
- Survive and Thrive: The MSP and ITSP Owners Guide to Surviving and Thriving in Uncertain Times by Nigel Moore
- Duct Tape Marketing by John Jantsch
- Content Mavericks: How to Grow Your Business with Insanely Shareable Content by Andrew & Pete
- Mistakes MSP's Make The Five Most Important Mistakes IT Managed Service
  Providers Make Which Cost Them Time and Money by Richard Tubb
- The IT Business Owner's Survival Guide: How to save time, avoid stress and build a successful IT business by Richard Tubb

#### **Podcasts**

- Managing an MSP during COVID-19 and Beyond
- How to Create a Profitable MSP
- How to Grow an MSP With Partner to Partner Collaboration
- How To Outsource Your MSPs NOC, SOC and Helpdesk
- How To Create a Great Mini Marketing Message
- How to Build a Great MSP Website
- Using Social Media to win local business
- How MSPs can Market Themselves Better
- Why MSPs Need to Embrace Marketing
- Leveraging LinkedIn for MSPs

#### **Communities**

- The Tech Tribe
- CompTIA UK Channel Community
- A list of User Groups for UK Managed Service Providers

#### **Action Points**

- Subscribe to <u>TubbTalk The Podcast for IT Consultants</u>
- Every week, I send out a short email to thousands of IT business owners, Managed Service Providers (MSPs) and IT professionals. Sign up here!