RICHARD TUBB

THE IT BUSINESS GROWTH EXPERT

Richard Tubb is one of the best-known experts within the global IT Managed Service Provider (MSP) community. He launched and sold his own MSP business before creating a leading MSP media and consultancy practice.

Richard helps IT business owner's take back control by freeing up their time and building a business that can run without them. Richard is also the author of the book "The IT Business Owner's Survival Guide" and writer of the award-winning blog www.tubblog.co.uk

Topics I regularly speak about

- The importance of systemising your business in order to remove yourself from the day-to-day running

- A.I. and Automation and how it will affect the future of MSPs

- The impact of building strong relationships with vendors and the unexpected benefits it can bring

- Working a 4-day week and how it can help you achieve more personally and professionally

Recent Guest Appearances

- Positive Sparks Podcast - **Owning a Business, Not Owning a Job**

- The Content Marketing Studio - **How to Create Content for Serious or Boring Industries**

- The CMA Podcast Show - **E-Myth Your Business**

- CompTIA Volley Podcast - **Managed Services and Brexit**

Questions that I can answer

- Why most business owners become overwhelmed and how you can avoid being one of them

- 7 questions to ask when assessing your business's chances of falling foul of a single point of failure

- How to use checklists and documentation to make your team more efficient and you a better leader

- How to make sure you're charging the right amount to attract the clients you really want to work with

- Why business networking still works and how to effective network online and offline

Media Resources

For my...

- Bio

- Contact Details

- Headshot photography

   ... visit tubblog.co.uk/media-resources